

LINTECH 5 Year Projected Costs

Licensing Fee based on applications and bedsize for a single facility	Year 1*	Year 2**	Year 3**	Year 4**	Year 5**	TOTAL	3 Year Average	5 Year Average
EMR/Clinical Suite for up to 200 beds	\$36,600	\$6,600	\$6,600	\$6,600	\$6,600	\$63,000	\$16,600	\$12,600
EMR/Clinical Suite for 201-399 beds	\$97,600	\$17,600	\$17,600	\$17,600	\$17,600	\$168,000	\$44,267	\$33,600
EMR/Clinical Suite for 400 beds and more	\$183,000	\$33,000	\$33,000	\$33,000	\$33,000	\$315,000	\$83,000	\$63,000
Full System*** for up to 200 beds	\$61,000	\$11,000	\$11,000	\$11,000	\$11,000	\$105,000	\$27,667	\$21,000
Full System*** for 201-399 beds	\$146,400	\$26,400	\$26,400	\$26,400	\$26,400	\$252,000	\$66,400	\$50,400
Full System*** for 400 beds and more	\$244,000	\$44,000	\$44,000	\$44,000	\$44,000	\$420,000	\$110,667	\$84,000

* Approximate estimates for licensing model based on certain assumptions (for SaaS model, please call). Actual pricing may differ, depending on number of beds, number of facilities, specific applications selected, number of concurrent users and other factors. **Year 1 costs include one-time licensing fee plus that year's annual maintenance fee** . Costs do not include installation, training, implementation, cinversions, interfaces, hardware, out-of-pocket expenses, etc.

** Maintenance fee may increase annually based on cost of living formula.

*** **Full System** includes the *Resident Information & Census (ADT) Suite* , the *EMR/Clinical Suite* , The *Resident/Patient Accounts Suite* and the *Financials & Administrative Services Suite* .

Any Maryland-based nursing home referred to us through the Nursing Home EHR Product Portfolio website of the Maryland Health Care Commission (MHCC) will be entitled to a 10% discount from our then licensing fees for our software applications. This discount would be subject to verification and may be changed by LINTECH.

Prices, fees and rates are subject to change.